



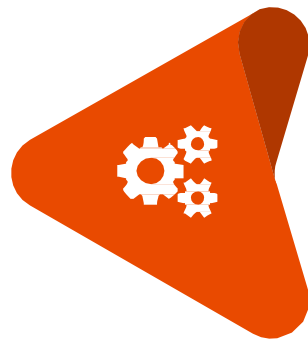
EDGE PILOT Recipient Spending with Minority/Women Owned Businesses & Locally Owned Small Businesses

2011-2020 Report

EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Efforts to assist MWBEs and initially LOSBs, date back to 2001 when the Industrial Development Board of the City of Memphis and County of Shelby, TN (IDB), EDGE's predecessor, created the PILOT "Jobs Plus Optional Program." Job Plus was followed by the mandatory IDB "Diversity Program" in 2008, and ultimately by EDGE's "Local Business Participation" (LBP) program in 2016. Over time, certifying entities have included the Mid-South Minority Business Council's Uniform Certification Agency, the Tri-State Minority Supplier Development Council, Women's Business Enterprise National, Council, and now the City of Memphis and Shelby County Government. After Shelby County adopted its MWBE program EDGE discontinued accepting Shelby County LOSBs as part of the PILOT LBP program, with new PILOTs requiring spending with City and County-certified MWBEs.*

99
PILOTs



Reporting Activity



398
Certified Local
Companies

Received Contracts from
Reporting PILOT Recipients

There are 5 MWBE firms in this report whose status is listed as "Unknown," plus 11 listed as "Unknown Female." This is due to the fact that some certifying bodies do not provide information by race/ethnicity/gender.

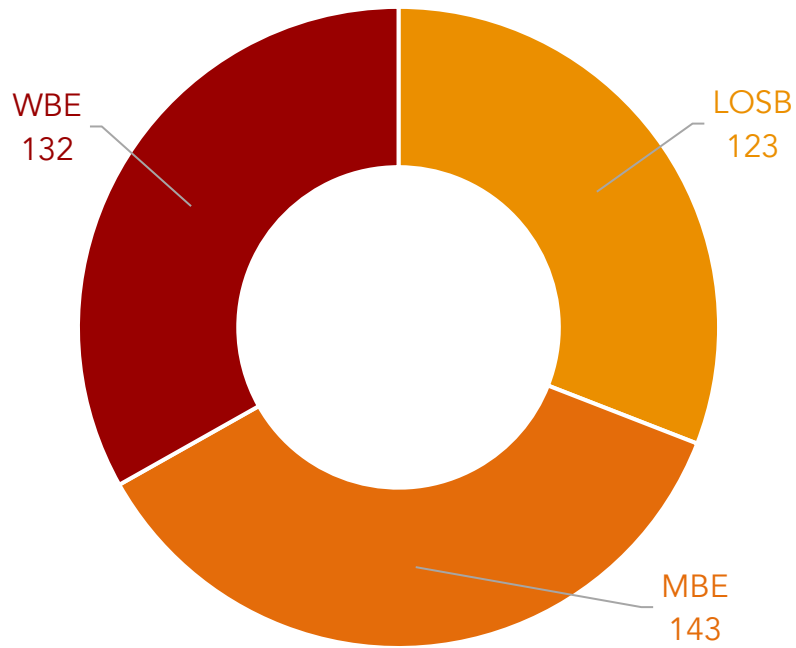
EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Spending with Certified Local Companies

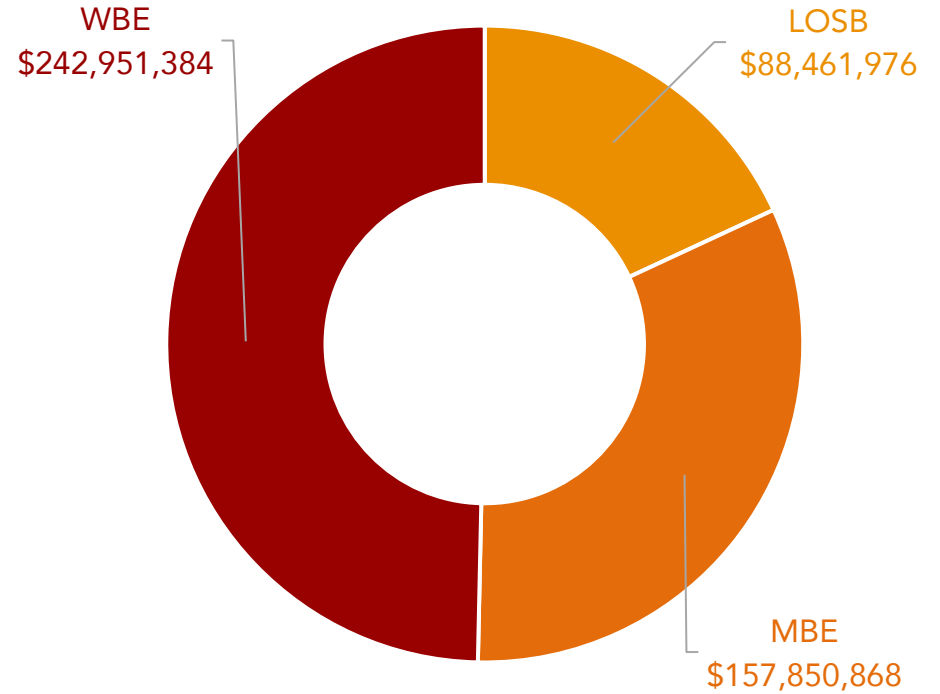


EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Spending with Certified Local Companies



NUMBER OF COMPANIES: 398

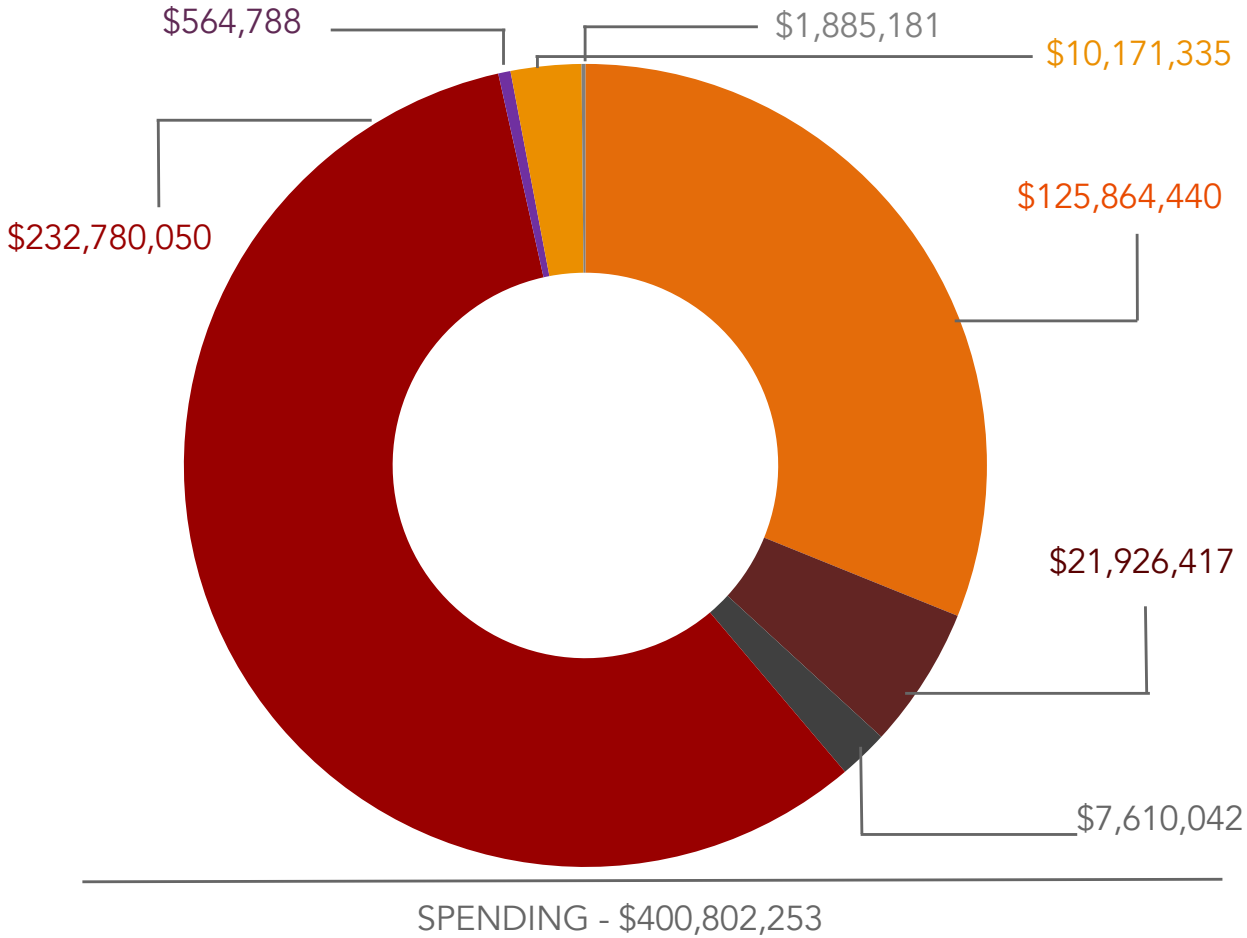


SPENDING: \$489,264,228

EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Spending with Minority & Women-Owned Companies
(LOSBs Removed)

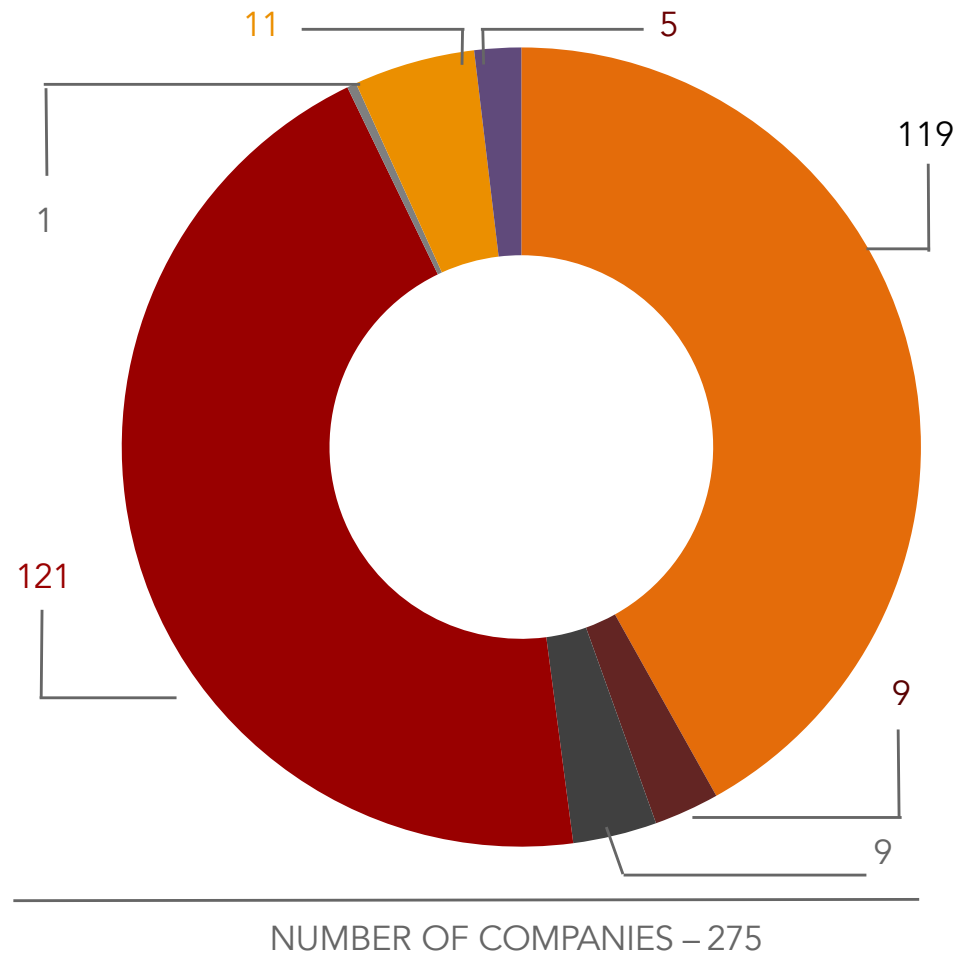
- African American
- Asian American
- Hispanic American
- White Female
- Native American
- Unknown Female
- Unknown



EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Spending with Minority & Women-Owned Companies
(LOSBs Removed)

- African American
- Asian American
- Hispanic American
- White Female
- Native American
- Unknown Female
- Unknown



EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2020

Spending with Certified Minority-Owned Businesses



143

Number of Local Companies



\$157,850,868

Total Spending



\$1,103,852

Average Spending per MBE

Spending with Certified Women-Owned Businesses



132

Number of Local Companies



\$242,951,384

Total Spending



\$1,840,541

Average Spending per WBE

Spending with Certified Locally-Owned Small Businesses



123

Number of Local Companies



\$88,461,976

Total Spending



\$719,203

Average Spending per LOSB

1Link Technology
1Source
A & B Construction
A & R Barbecue
A to Z Advertising
A&I Travel Service
A1 Electrical Contractors
A1 Printing Services
AAA Safe & Lock
ABM Building Services
ABO Marketing
ACC Rebuilders
Access Data Network Solutions
Acme Chemex
Acoustics & Specialties, LLC
Action Air
Action Chemical
Adams Business Center Inc
Adept Inc
Advance Memphis
Advanced Industry Support
AFRAM Services
AHA Mechanical Contractors
Airfield Etc., Inc.
Allworld Project Management
American & International Travel Services
American Business Solutions
American Electrical Contractors
American Systems for Business
Amnesty Professional Services
Answering Advantage
Ant's Pest Control

A - One Staffing
APG Office Furnishing
APS Facility Maintenance
Armstrong Relocation
Artizan Constructors
Askew Nixon Ferguson Architect
ASAP Security Staffing, LLC
Atkins Landscaping
Auto San, Inc.
Aztec Masonry
B Four Plied
Balton Sign Company
Barham Cain Mynatt
BDO USA
Behind The Scenes
Beth Almond Interiors
Black Lion Security
Blair Construction
Blind Ambition
Blue Line Investigation
Blue Sky Couriers
Blues City Tours
Bluff City Distributing Co.
Bluff City Electronics
Bluff City Fire Protection
Bond Janitorial Services
Bright Construction
Brighter Days and Nites
BSU Roofing & Construction
Burr & Cole Consulting Engineers
BUSHLO Lawn Service
Business Forms & Systems

Business Promotions
C-1, Inc.
C & J Trophy Engraving
C & M Trucking
C. Foster Construction
Campbell & Ford Construction
Canup Engineering, Inc.
Castle Black, Inc.
Cates Maintenance Co., Inc.
CDA
Chad Stewart & Assoc
Charles H. Hill Construction
Chickasaw Glove & Supply, Inc.
Chism Hardy Enterprises
Chris More
CII Diversities
Clarion Security
Clark & Coburn
CLE Wood Products
Coleman Taylor Transmission
Commercial Interior Finishes
Complete Facilities Maintenance
Comprehensive Staffing
Comserv Services
Comspark International
Cor-Bits Coring & Cutting
Corporate Interior Cleaning
Crown Trophy
Crow's Truck Service
Crystal Steel Fabricators
CS3 Inc
CSS Building Services

DataComm Services Corp.
Davis & Davis
DeBerry Maintenance Co.
Delta Janitorial
Delta Materials Handling
DePouw Engineering
Digital Now
Dillard Door & Security
Diversified Conveyors
Diversified Products
Division 10 Inc
Dixon Services
Donelsons Catering
Double R Rebar
Doxicom Global
Draper's Catering of Memphis
Dreamspun
D's Floors
DSI Warehouse
Electrical Testing & Maint Corp
Electronic Power Systems, Inc.
Electronic Vaulting Services
EmbroidMe
Enlightenment DBA APS Facility
Enosis Touliatos
Ensafe
Enviromental Test & Balance Co.
EnviroRem
EPCO Services
ETI Corporation
Ewing Moving and Storage
EZR Mgmt

Fayette Janitorial Service
Flagcenter.Com
Floied Fire Extinguisher
Forklifts ETC
Four R Marketing
Fred Balton Company
Freeman Industrial
Fresh Start Contracting
Fresh Start Janitorial
Fusion Technology, LLC
G7 Environmental Services
Galloway Construction & Pest Management
GCM, Inc.
Gearcor, Inc.
Generator Power Systems
GGI Janitorial
Gipson Mechanical
GMB Solutions
Gorham Schaffler
Greenscape Management
Greg Pilcher Construction
Guess Industrial
Guy Brown Management
Hagerman & Co, Inc.
Hardin & Sons Plumbing
HealthSource Solutions, LLC
Hemline Inc
Henry & Henry, LLC
HGD Waste Solutions
Highbar Trading
Hill Services
Hog Wild

Horizon of Memphis
HRO Partners
HVAC Technologies
Ideal Chemical & Supply Co.
Image Environmental
Immaculate Landscaping
Impressions Meetings & Incentives
Industrial Equipment & Specialities
Industrial Sales Co of Memphis
Integrated Communications
Integrity Drywall
Interior Focus
Interior Solutions
iSustain, Inc.
J&D Resources
J&J Construction
J. Austin Installs
Jamnu H. Tahiliani & Assoc
Jan-Pro of Memphis
Jim Neely's BBQ
JIM Promotions
Joe McCoy (DBA X-Pert Painting)
Jones & Tuggle
JW Cleaning
Kalb Equipment
KBG Technologies, LLC
Kenny Floor Inc.
Kerr Brothers
Kersey Wike Assoc
Ladd Safety LLC
Lanigan Worldwide Moving
Laser Recharge, Inc.

Lean Labor	Memphis Chemical & Janitorial Supply	OTB Container
Lenahan Smith & Bargiachi	Memphis Control Center	Oteka Technologies
Leo Events	Memphis Fence Co (Turbeville Fence LLC)	Owen's Construction Services
Leon Craig Pest Control	Memphis Ice Machine	Pallet Plus Inc
Level Professional Services	Mendelson & Associates Advertising	Pallets Your Way
Liberty Electric	Mid-South Drug Testing	Paramount Uniform Rental
Linco Safety Signs	Mid-South Erosion Control	Pat's Pro Cut of Memphis
Lincoln Glass Co	Mid-South Pipe and Valve	Paynes & Sons Grading
Linda Hawkins / Tel XL	MIG Construction	Pearson Safety Services
Lowrie Electric Company	Mig Steel Fabrication	Phelps Security
Luttrell Belting Supply Co. Inc.	Millenium Search	Power Tools Inc
M & D Coatings	Miller Installations	Precise Concrete Works
M & K Pressure Washing Solutions	Minitab, Inc.	Precision Door Service
M & M Enterprises	Mississippi River Office Solutions	Prestigious Placement
Madison Group, Inc.	MJ Contracting	Prime Restoration
Magnificent Technology (Magtech Lab)	MMBC	Professional Painters Enterprises
Mahar Tooling	Mobile Drug Testing	Professional Staffing Company (PSC)
Maintenance Supply & Fastener	Modular Designs of Memphis	Professional Technologies Group
Malani Wholesale Company	Murden Delivery Service	Proscan Technologies
Marolyn Howe P.E.	Nance Mechanical Services	Protech Security
Martin & White Mechanical Contract.	National Filter Solutions, Inc.	Provide Staffing Services
Mason's Professional Cleaning	Nexair	PSC Staffing
Matthews Contract Painting	NexTech Solutions	Pyramid Electric
MAU	Nickson General Contractors	Quality Building Service
MBI	Northwest Contracting Services	Quality Painting & Decorating
McCord Acoustics	Nu Era pest Control	Quality Safe & Lock
McDowell Marketing	Obsidian Publications	Quality Shine
MEDFAC Engeneering	Odorzone LLC	R&R Plumbing
Medford Roofing	Olympic Career Training Institute	R.L. Campbell Contracting
Memphis Boat Center	Omni Staffing	Ram Tool & Supply
Memphis Business Interiors	One & Only BBQ	Red Rover Company
Memphis Carpet Cleaning	One Source Associates	Refractory Services Corp

Renaes's Window Treatment, Inc.
Renaissance Group
Resource Management Group, LLC
Reynolds & Reynolds Facility Services
Right Resource Management
Sanitize4U
SCI Technologies, Inc.
SCS Environmental Co.
Scurlock Construction
Security Consultants
Self Tucker Architects
Servco Building Services, LLC
Service Master Facilities Maintenance
ServiceMaster by Stratos
Shelby Electric
Shelby Packaging and Logistics Inc
Shelby Railroad Service
Shoney's Electronic Repairs
Shred Shop of Memphis
Sid Boedeker
Sigma Supply
Signature Packaging & Paper, LLC
Sign Matters
Signet
Simply Fabulous
Simpson Construction
SKB Facilities & Maintenance
Small Business Services
SMS Contractors
Soefker Services
South Central Contractors
South Memphis Fence

Southeastern Coatings
Southern Associated Sales
Southern Ceiling Specialists
Southern Electric Controls
Southern Sales
Southland Enterprises
Spaces Group
Spikner the Embroidery Co
SR Consulting
S-R Delivery Service
Staffrunner Inc
Standard Electric Company, Inc.
Starker Family LLC., DBA Kona Ice
State Systems
Steepleton Tire Company
Sterling Building Specialists
Summerall Electric Co
Summerfield Associates
Summit Trucking Group
Summitt Management Corp
Superior Industrial Supply
Superior Traffic Control
Surge Electrical Contractors
Taylor Made Management
Technical Maintenance
Technology Education to Go
Teems & DeMerville Mechanical
The Finishing Touch
The Flying Locksmiths
The Lilly Co.
The Merry Cook
The Office Cleaner

The Phoenix Manufacturing Co.
The Pro's Painting Company
The Reaves Firm
Thompson Hospitality
Thomson Engineers
Threatt Construction Corporation
Three Point Graphics
Tile Shop
Tioga Environmental Consultants
TKE (Talent Force Staffing)
Transportation Resources
Travel Leaders
Treadwell-Chambers Roofing
Trench Safety & Supply
Trinity Professional Services, Inc.
Tri-State Plumbing Heating & Air
Tri-State Printing
Turtle and Hughes
Ultimate Attire & Solutions
Ultra Clean
Uniform Masters
Union Auto Parts
Unique Plumbing Services
Unistar-Sparco
Universal Commercial
V. McGee Trucking
Vanguard Inc
Versa Tech Office Installation
VuCon LLC
W.A Soefker & Sons
Walker & Associates
Wash Depot Holdings

Washington Graphics Design
Waterproofing Systems
Weakly & Associates
White Construction & Associates
White Plumbing
Woods Painting Company
Wooten Mechanical
Worksite Consultants
World Wide Technology, Inc.
Worldwide Label & Packaging
Wright Concept
Yuletide Office Products
Zebra Marketing
Zycron Computer