



EDGE PILOT Recipient Spending
with Minority/Women Owned
Businesses & Locally Owned
Small Businesses

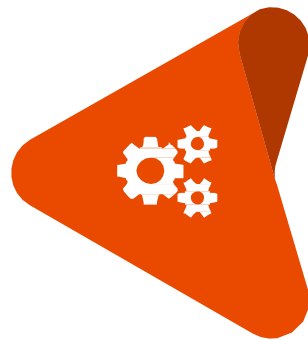
2011-2019 Report

EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Efforts to assist MWBEs and initially LOSBs, date back to 2001 when the Industrial Development Board of the City of Memphis and County of Shelby, TN (IDB), EDGE's predecessor, created the PILOT "Jobs Plus Optional Program." Job Plus was followed by the mandatory IDB "Diversity Program" in 2008, and ultimately by EDGE's "Local Business Participation" (LBP) program in 2016. Over time, certifying entities have included the Mid-South Minority Business Council's Uniform Certification Agency, the Tri-State Minority Supplier Development Council, Women's Business Enterprise National, Council, and now the City of Memphis and Shelby County Government. After Shelby County adopted its MWBE program EDGE discontinued accepting Shelby County LOSBs as part of the PILOT LBP program, with new PILOTs requiring spending with City and County-certified MWBEs.*

89

PILOTs



Reporting Activity



385

Certified Local
Companies

Received Contracts from
Reporting PILOT Recipients

**There are five MWBE firms in this report whose status is listed as "Unknown," plus 13 listed as "Unknown Female." This is due to the fact that some certifying bodies do not provide information by race/ethnicity/gender.*

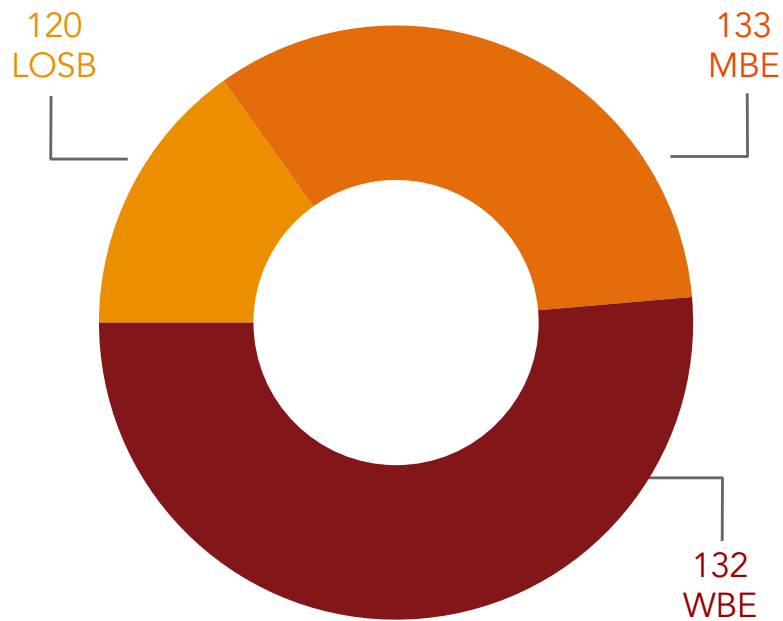
EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Spending with Certified Local Companies

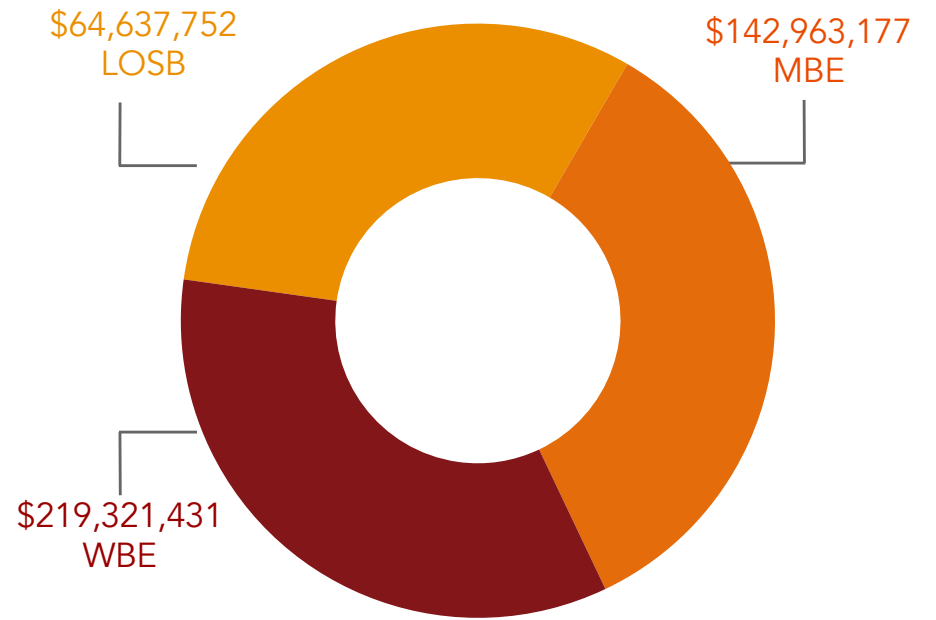


EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Spending with Certified Local Companies



NUMBER OF COMPANIES: 385

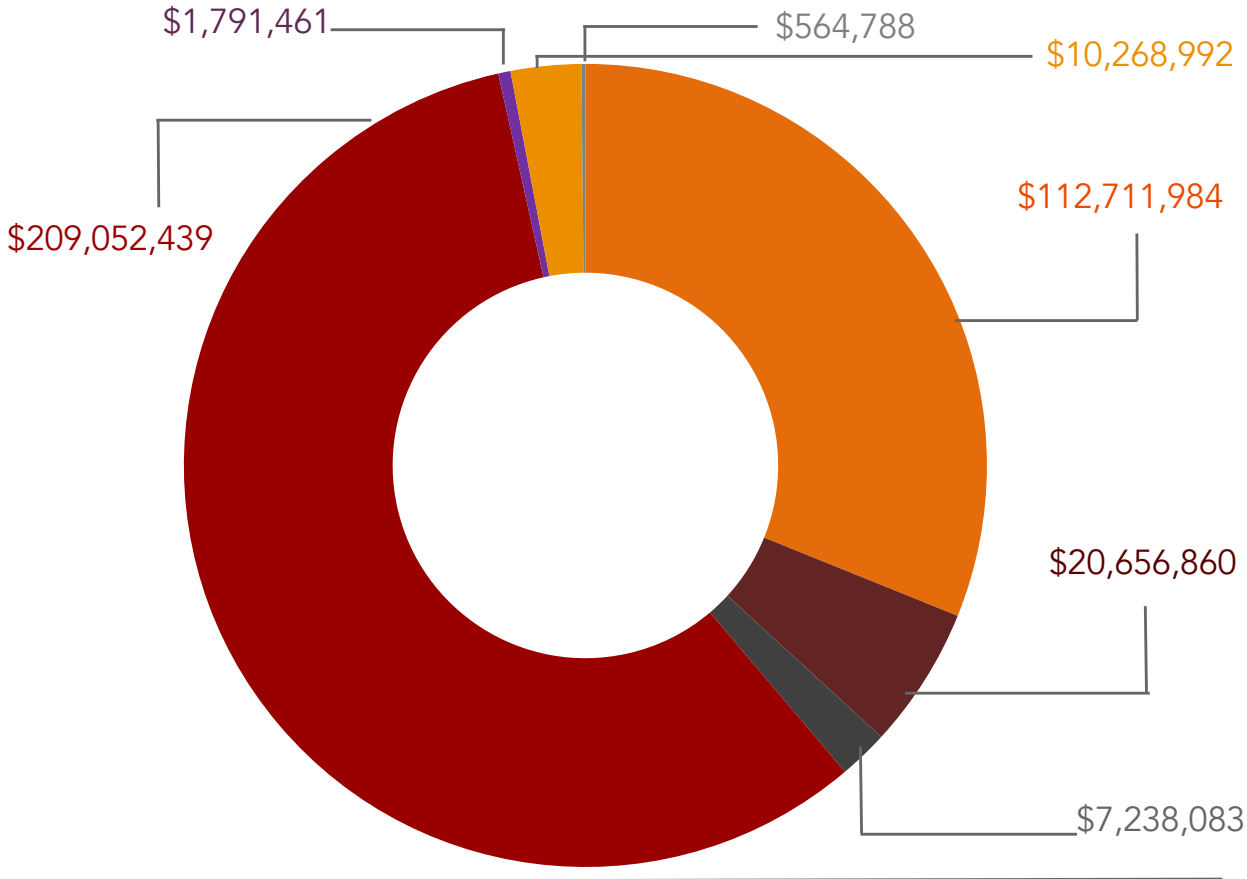


SPENDING: \$426,922,361

EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Spending with Minority & Women-Owned Companies
(LOSBs Removed)

- African American
- Asian American
- Hispanic American
- White Female
- Native American
- Unknown Female
- Unknown

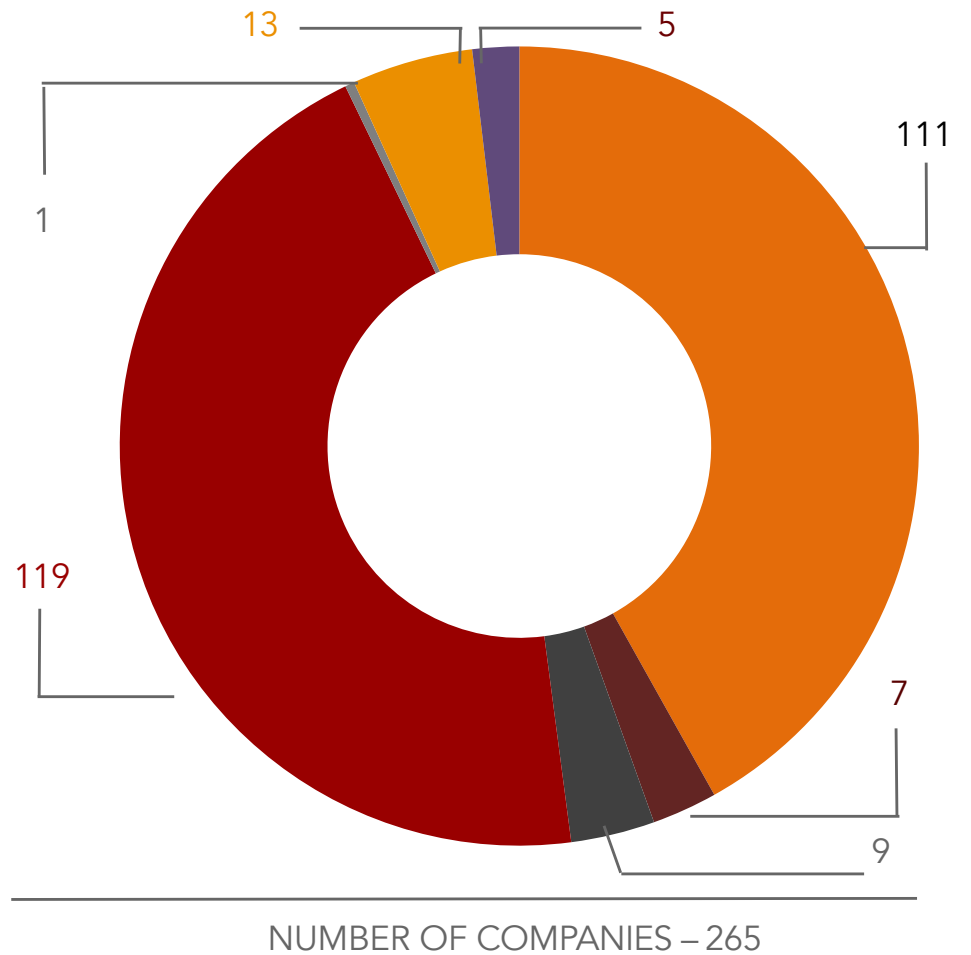


SPENDING - \$362,284,609

EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Spending with Minority & Women-Owned Companies
(LOSBs Removed)

- African American
- Asian American
- Hispanic American
- White Female
- Native American
- Unknown Female
- Unknown



EDGE PILOT Recipient Spending with MWBEs/LOSBs | 2011-2019

Spending with Certified Minority-Owned Businesses



133

Number of Local Companies



\$142,963,177

Total Spending



\$1,074,911

Average Spending per MBE

Spending with Certified Women-Owned Businesses



132

Number of Local Companies



\$219,321,431

Total Spending



\$1,661,526

Average Spending per WBE

Spending with Certified Locally-Owned Small Businesses



120

Number of Local Companies



\$64,637,752

Total Spending



\$538,648

Average Spending per LOSB

1Link Technology
1Source
A & B Construction
A & R Barbecue
A to Z Advertising
A&I Travel Service (American & International)
A1 Electrical Contractors
A1 Printing Services
AAA Safe & Lock
ABM Building Services
ABO Marketing
ACC Rebuilders
Access Data Network Solutions
Acme Chemex
Acoustics & Specialties, LLC
Action Air
Action Chemical
Adams Business Center Inc
Adept Inc
Advance Memphis
Advanced Industry Support
AFRAM Services
AHA Mechanical Contractors
Airfield Etc., Inc.
Allworld Project Management
American & International Travel Services

American Business Solutions
American Electrical Contractors
American Systems for Business
Amnesty Professional Services
Answering Advantage
Ant's Pest Control
A - One Staffing
APG Office Furnishing
APS Facility Maintenance
Armstrong Relocation
Artizan Constructors
Askew Nixon Ferguson Architect
ASAP Security Staffing, LLC
Atkins Landscaping
Auto San, Inc.
Aztec Masonry
B Four Plieed
Balton Sign Company
Barham Cain Mynatt
BDO USA
Behind the Scenes
Beth Almond Interiors
Black Lion Security
Blair Construction
Blind Ambition
Blue Line Investigation
Blue Sky Couriers
Blues City Tours

Bluff City Distributing Co.
Bluff City Electronics
Bluff City Fire Protection
Bond Janitorial Services
Bright Construction
Brighter Days and Nites
BSU Roofing & Construction
Burr & Cole Consulting Engineers
BUSHLO Lawn Service
Business Forms & Systems
Business Promotions
C-1, Inc.
C & J Trophy Engraving
C & M Trucking
C. Foster Construction
Campbell & Ford Construction
Canup Engineering, Inc.
Cates Maintenance Co., Inc.
CDA
Chad Stewart & Assoc
Charles H. Hill Construction
Chism Hardy Enterprises
Chris More
CII Diversities
Clarion Security
Clark & Coburn
CLE Wood Products
Coleman Taylor Transmission

Commercial Interior Finishes
Complete Facilities Maintenance
Comprehensive Staffing
Comserv Services
Comspark International
Cor-Bits Coring & Cutting
Corporate Interior Cleaning
Crown Trophy
Crow's Truck Service
CS3 Inc
CSS Building Services
DataComm Services Corp.
Davis & Davis
Delta Janitorial
Delta Materials Handling
DePouw Engineering
Digital Now
Dillard Door & Security
Diversified Conveyors
Diversified Products
Division 10 Inc
Dixon Services
Donelsons Catering
Double R Rebar
Doxicom Global
Draper's Catering of Memphis
Dreamspun
D's Floors

DSI Warehouse
Electrical Testing & Maint Corp
Electronic Power Systems, Inc.
Electronic Vaulting Services
EmbroidMe
Enlightenment DBA APS Facility
Enosis Touliatos
Ensafe
Enviromental Test & Balance Co.
EnviroRem
EPCO Services
ETI Corporation
Ewing Moving and Storage
EZR Mgmt
Fayette Janitorial Service
Flagcenter.Com
Floied Fire Extinguisher
Forklifts ETC
Four R Marketing
Fred Balton Company
Freeman Industrial
Fresh Start Contracting
Fresh Start Janitorial
Fusion Technology, LLC
G7 Environmental Services
Galloway Construction & Pest
Management
GCM, Inc.

Gearcor, Inc.
Generator Power Systems
GGI Janitorial
Gipson Mechanical
GMB Solutions
Gorham Schaffler
Greenscape Management
Greg Pilcher Construction
Guess Industrial
Guy Brown Management
Hagerman & Co, Inc.
Hardin & Sons Plumbing
HealthSource Solutions, LLC
Hemline Inc
Henry & Henry, LLC
HGD Waste Solutions
Highbar Trading
Hill Services
Hog Wild
Horizon of Memphis
HRO Partners
HVAC Technologies
Ideal Chemical & Supply Co.
Image Environmental
Immaculate Landscaping
Impressions Meetings & Incentives
Industrial Equipment & Specialities
Industrial Sales Co of Memphis

Integrity Drywall
Interior Focus
Interior Solutions
iSustain, Inc.
J&D Resources
J. Austin Installs
Jamnu H. Tahiliani & Assoc
Jan-Pro of Memphis
Jim Neely's BBQ
JIM Promotions
Joe McCoy (DBA X-Pert Painting)
Jones & Tuggle
JW Cleaning
Kalb Equipment
KBG Technologies, LLC
Kenny Floor Inc.
Kerr Brothers
Kersey Wike Assoc
Ladd Safety LLC
Lanigan Worldwide Moving
Laser Recharge, Inc.
Lean Labor
Lenahan Smith & Bargiachi
Leo Events
Leon Craig Pest Control
Level Professional Services
Liberty Electric
Linco Safety Signs

Lincoln Glass Co
Linda Hawkins / Tel XL
Lowrie Electric Company
Luttrell Belting Supply Co. Inc.
M & D Coatings
M & K Pressure Washing Solutions
Madison Group, Inc.
Magnificent Technology (Magtech Lab)
Mahar Tooling
Main Supply & Fastener
Maintenance Supply
Marolyn Howe P.E.
Martin & White Mechanical Contract.
Matthews Contract Painting
MAU
MBI
McCord Acoustics
McDowell Marketing
MEDFAC Engeneering
Medford Roofing
Memphis Boat Center
Memphis Business Interiors
Memphis Carpet Cleaning
Memphis Chemical & Janitorial Supply
Memphis Control Center

Memphis Fence Co (Turbeville Fence LLC)
Memphis Ice Machine
Mendelson & Associates Advertising
Mid-South Erosion Control
Mid-South Pipe and Valve
MIG Construction
Mig Steel Fabrication
Millenium Search
Miller Installations
Minitab, Inc.
Mississippi River Office Solutions
MJ Contracting
MMBC
Modular Designs of Memphis
Murden Delivery Service
Nance Mechanical Services
National Filter Solutions, Inc.
Nexair
NexTech Solutions
Nickson General Contractors
Northwest Contracting Services
Nu Era pest Control
Obsidian Publications
Odorzone LLC
Olympic Career Training Institute
Omni Staffing

One & Only BBQ
One Source Associates
OTB Container
Oteka Technologies
Owen's Construction Services
Pallet Plus Inc
Pallets Your Way
Paramount Uniform Rental
Pat's Pro Cut of Memphis
Paynes & Sons Grading
Pearson Safety Services
Phelps Security
Power Tools Inc
Precise Concrete Works
Precision Door Service
Premium Floor Care
Prestigious Placement
Prime Restoration
Professional Painters Enterprises
Professional Staffing Company
Professional Technologies Group
Proscan Technologies
Protech Security
Provide Staffing Services
PSC Staffing
Pyramid Electric
Quality Building Service
Quality Painting & Decorating

Quality Safe & Lock
Quality Shine
R&R Plumbing
R.L. Campbell Contracting
Ram Tool & Supply
Red Rover Company
Refractory Services Corp
Renaie's Window Treatment, Inc.
Renaissance Group
Resource Management Group, LLC
Reynolds & Reynolds Facility
Services
Right Resource Management
Sanitize4U
SCI Technologies, Inc.
SCS Environmental Co.
Scurlock Construction
Security Consultants
Self Tucker Architects
Servco Building Services, LLC
Service Master Facilities
Maintenance
ServiceMaster by Stratos
Shelby Electric
Shelby Packaging and Logistics Inc
Shelby Railroad Service
Shoney's Electronic Repairs
Shred Shop of Memphis

Sid Boedeker
Sigma Supply
Signature Packaging & Paper, LLC
Signet
Simply Fabulous
Simpson Construction
SKB Facilities & Maintenance
Small Business Services
SMS Contractors
Soefker Services
South Central Contractors
South Memphis Fence
Southeastern Coatings
Southern Associated Sales
Southern Ceiling Specialists
Southern Electric Controls
Southern Sales
Southland Enterprises
Spaces Group
Spikner the Embroidery Co
SR Consulting
SR Delivery Service
Staffrunner Inc
Starker Family LLC., DBA Kona Ice
State Systems
Steepleton Tire Company
Sterling Building Specialists
Summerall Electric Co

Summerfield Associates
Summit Trucking Group
Summitt Management Corp
Superior Industrial Supply
Superior Traffic Control
Surge Electrical Contractors
Technical Maintenance
Teems & DeMerville Mechanical
The Finishing Touch
The Flying Locksmiths
The Lilly Co.
The Merry Cook
The Office Cleaner
The Phoenix Manufacturing Co.
The Pro's Painting Company
The Reaves Firm
Thompson Hospitality
Thomson Engineers
Threatt Construction Corporation
Three Point Graphics
Tile Shop
Tioga Environmental Consultants
TKE (Talent Force Staffing)
Transportation Resources
Travel Leaders
Treadwell-Chambers Roofing
Trench Safety & Supply
Trinity Professional Services, Inc.

Tri-State Plumbing Heating & Air
Tri-State Printing
Turtle and Hughes
Ultimate Attire & Solutions
Ultra Clean
Uniform Masters
Union Auto Parts
Unique Plumbing Services
Unistar-Sparco
Universal Commercial
V. McGee Trucking
Vanguard Inc
Versa Tech Office Installation
VuCon LLC
W.A Soefker & Sons
Walker & Associates
Wash Depot Holdings
Washington Graphics Design
Waterproofing Systems
Weakly & Associates
White Construction & Associates
White Plumbing
Woods Painting Company
Wooten Mechanical
Worksite Consultants
World Wide Technology, Inc.
Worldwide Label & Packaging
Wright Concept

Yuletide Office Products
Zebra Marketing
Zycron Computer